

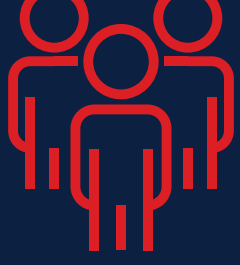
CXO Roundtable

Future-Proofing ISP Networks:
Scaling for the Next Wave of
Digital Demand

23rd
April, 2025

6pm
onwards

New Delhi
Pullman, Aerocity



Total
Attendees

15



Unique
Organizations

11



Manhours of
Engagement

30

Key Discussion Points

Adopting innovative network technologies to scale and deliver new services.

Improving infrastructure management, enhancing flexibility, and reducing capital expenses.

Investment strategies to balance immediate needs with long-term scalability.

Building resilient operations to support business growth and maintain service quality.

Glimpses from the Event



Welcome & Delegate Introduction by R Giridhar, Group Editor - 9.9 Group



Industry overview by Sujith Babu, Director - Enterprise and Public sector - Ciena



Roundtable discussion on "Future-Proofing ISP Networks"



Networking over Cocktails & Dinner

Attendees

- Ajay Kadyan**
Managing Director, Seyfert Networks Private Limited
- Paritosh Yadav**
Founder, Costel Networks Pvt Ltd
- Jainiti Prasad**
Executive Director, Powernet Communications limited
- Ajai Kumar**
CIO, De-cix in
- Sudhir Kunder**
CBO, De-cix in
- Pankaj Nagpal**
COO, Fusionnet Web Services Pvt Ltd
- Nishtha Kapoor**
Regional Director, oneweb.net
- Saurabh Shammi**
GM sales Head, Primenet Global Ltd

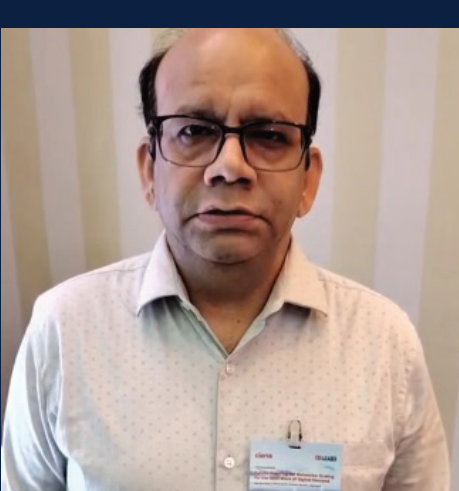
- Bikash Dixit**
Head IT, Primenet Global Ltd
- Kesava Reddy**
Chief Revenue Officer, E2E Networks
- Rajesh Arora**
COO, Clixxo Broadband Private Ltd
- Ravi Shankar Rai**
CEO, Savitri Telecom Services
- Jignesh Mehta**
CTO, Powernet Communications limited
- Sanjay Jain**
Group CTO, Den Networks / Den Broadband Limited
- Omesh Uppal**
COO, Den Networks / Den Broadband Limited

Delegate Feedbacks



“The session by Ciena was quite good, especially in terms of the insights shared by ISPs. It was a productive discussion with participants from across the telecom and ISP industry. We also came away with ideas on how we can collaborate with Ciena in the future.”

Pankaj Nagpal
COO, Fusionnet Web Services



“I gained valuable knowledge about ISP networks during the session. It was a great learning experience, and I look forward to future opportunities to associate with the participants.”

Rajesh Arora
COO, Clixxo Broadband Private Ltd.



“It was a pleasure to attend the event and see so many professionals from the ISP industry come together. The discussions offered valuable perspectives on the challenges faced by the industry and the possible solutions. It was a truly enriching experience.”

Nishtha Kapoor
Regional Director, Oneweb.net



“The event was very well organized, and the topic chosen was truly the need of the hour—highlighting where we are today and where we need to be as an industry. It was an exciting and meaningful initiative for the ISP fraternity. It was a great event.”

Sudhir Kunder
CBO, DE-CIX India



“It was a great initiative, with many important topics discussed. One key issue raised was the need to better understand and control ISP churn—this is something we must focus on moving forward.”

Omesh Uppal
Den Broadband Limited

Scan the QR code to
view the delegates'
feedback videos

